



Bulk Liquid Storage Terminals – Operators, Suppliers & Contractors

Global Marine and Energy and Sloan Mason Insurance Services (Sloan Mason)* have teamed up to offer an integrated approach to risk management for Bulk Liquid Storage Terminals – Operators, Suppliers and Contractors.

We offer flexibility in structuring Workers' Compensation and Employers Liability, Commercial Auto Liability and Physical Damage, Commercial General Liability, Pollution Liability and Umbrella Liability coverages.

These companies are involved in all aspects of liquid storage operations, including:

- Bulk liquid storage of crude oil and refined petroleum products
- Tank Manufacturing, welded stainless and carbon steel tanks, bins, hoppers, silos, and smokestacks
- Tank lifting, tank foundation and tank relocation
- Design, fabrication and field erection of petroleum storage tanks, floating roofs, custom vessels and oil field production equipment
- Building of water tanks, industrial field erected tanks and vertical concrete storage structures
- Manufacturing, distribution and supply of cargo hose, stainless steel hose and industrial hose; tank cleaning equipment; expansion joints; packing and gasket materials; and fire safety items
- Pipe inspection, pig tracking and consulting services
- Fabrication of aluminum geodesic domes for storage tanks, tank seals, both for internal and external floating roofs
- Manufacture of anti-corrosion and sealing products
- Design and manufacture of fluid transfer systems and marine loading systems
- Cathodic protection surveys, turnkey installations, evaluate soil conditions, and development of cathodic protection systems
- Corrosion solutions for pipeline, refinery, above and underground storage tanks
- Tank, pipeline, and vessel degassing systems design and installation

LOSS CONTROL AND CLAIMS HANDLING

Dedicated loss control and claims specialists are organized into dedicated teams. This approach expedites management of claims issues and mitigates losses by helping our clients to prevent smaller claims from escalating. Efficient and effective resolution is at the heart of Global Marine and Energy's and Sloan Mason's integrated approach to claims.

IntelliRisk® First Notice of Loss, Global Marine and Energy's online claims reporting system, makes it fast and convenient for clients to report claims 24 hours a day, 7 days a week. Once a claim is reported, this approach brings to bear high quality investigative, legal, medical and accounting expertise early in the claims process when it can have the greatest impact for our insureds.

Minimum Premiums:

- \$15,000 for General Liability
- \$10,000 for Commercial Auto
- \$15,000 for Workers' Compensation
- \$5,000 for Pollution
- \$10,000 for Umbrella Liability

The following details are required for full underwriting review and best quote:

1. 5 year payroll history
2. 5 year currently valued carrier issued loss runs (valuation date within 90 days of requested effective date)
3. ACORD applications and Terminal Operator Supplemental (available at our website)

Sloan Mason is a licensed wholesale insurance broker in most states. We are a member of **The International Liquid Terminals Association (ILTA)**.

We have excellent relationships with our underwriters at these insurance companies, which enables us to obtain pricing and coverage flexibility, and quick response.

Special consideration is given to fellow terminal and supplier members of **The International Liquid Terminals Association (ILTA)**.*

* One of our participating broker specialists is Sloan Mason Insurance Services a surplus lines brokerage headquartered in San Diego, California.

For additional information, contact Michael Tourtellott (michael@sloanmason.com) at Sloan Mason's San Diego office at 619-814-2489 or at www.sloanmason.com

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Chartis is the marketing name for the worldwide property-casualty and general insurance operations of Chartis Inc. For additional information, please visit our website at www.chartisinsurance.com.

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